

New and Expanding Businesses in Maryland 2008



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Martin O'Malley, Governor ■ Anthony G. Brown, Lt. Governor ■ Christian S. Johansson, Secretary

About DBED

The mission of DBED – the Maryland Department of Business and Economic Development – is to attract new businesses, stimulate private investment and create jobs, encourage the expansion and retention of existing companies and provide businesses in Maryland with workforce training and financial assistance. The department promotes the state's many economic advantages and markets local products and services at home and abroad to spur economic development, international trade and tourism. Because they are a major economic generator, the department also supports the arts, film production, sports and other special events.

DBED's vision is to continue to build on Maryland's unprecedented prosperity by promoting the positive story of Maryland's great business climate and outstanding quality of life. In addition, DBED will ensure that all areas of the state share equally in its prosperity, and will continue to promote Maryland as a leader in the new economy.

Report scope and methodology

This report is based on public announcements of planned employment creation and capital expenditures in Maryland by businesses. Most announcements occurred in 2008; however, some announcements made prior to 2008 and not included in the 2007 report are also listed here. Some of the new facilities announced may not yet be in operation, as the time between announcement and occupancy is often many months, and sometimes years. Data indicates the new economic activity occurring in the State of Maryland. This report does not measure employment growth.

Information is gathered from the Maryland Department of Business and Economic Development's (DBED) staff, county economic development officials, and published sources. All information is obtained on a voluntary basis and no claim is made that data is complete.

Projects span the range from manufacturing and distribution to high technology, communications, finance and insurance, health care, and business services. This report does not capture residential or retail projects (shopping malls, stores, restaurants, bank branches, personal services, etc.), investment deals and real estate purchases, public or private schools, colleges and universities, government space leasing, hospitals, or other general construction projects.

In differentiating new projects from expansion projects, the following criteria are considered:

- New – Companies that are new to Maryland; or, existing Maryland companies that plan to establish another operation in a different labor market area (see definitions on page 4) within Maryland.
- Expansion – Companies that have announced plans to expand their existing Maryland operations within the same labor market, even if at a new location.

In designating jobs as new, the following criteria are considered:

- Jobs are to be created within two years of the date of announcement.
- If the company moves into the state from outside Maryland, or moves from one labor market area to another within Maryland, all jobs resulting from the relocation are considered new.
- If the company moves from one jurisdiction to another within the same labor market area in Maryland, only jobs added are considered new.

LABOR MARKET AREAS (sorted by county)
MARYLAND
2008

Jurisdiction	Area Title
Allegany County	Cumberland, MD-WV Metropolitan Statistical Area
Anne Arundel County	Baltimore-Towson, MD Metropolitan Statistical Area
Baltimore City	Baltimore-Towson, MD Metropolitan Statistical Area
Baltimore County	Baltimore-Towson, MD Metropolitan Statistical Area
Calvert County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Caroline County	Caroline County, MD
Carroll County	Baltimore-Towson, MD Metropolitan Statistical Area
Cecil County	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD Metropolitan Statistical Area
Charles County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Dorchester County	Cambridge, MD Micropolitan Statistical Area
Frederick County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Garrett County	Garrett County, MD
Harford County	Baltimore-Towson, MD Metropolitan Statistical Area
Howard County	Baltimore-Towson, MD Metropolitan Statistical Area
Kent County	Kent County, MD
Montgomery County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Prince George's County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Queen Anne's County	Baltimore-Towson, MD Metropolitan Statistical Area
Somerset County	Salisbury, MD Metropolitan Statistical Area
St. Mary's County	Lexington Park, MD Micropolitan Statistical Area
Talbot County	Easton, MD Micropolitan Statistical Area
Washington County	Hagerstown-Martinsburg, MD-WV Metropolitan Statistical Area
Wicomico County	Salisbury, MD Metropolitan Statistical Area
Worcester County	Ocean Pines, MD Micropolitan Statistical Area

Source: Bureau of Labor Statistics.

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
McClure-Johnston	Allegany	New	10	\$0.1	Construction supplies distributor	15	Jan-08
Pattonair	Allegany	New	25		Transportation equipment and supplies merchant wholesalers	80	Nov-08
Schroeder Industries	Allegany	Expanding	20		Filtration products mfg.	12	Feb-08
Bignell Watkins Hasser	Anne Arundel	Expanding			Architectural services	15	Apr-08
Convergence Marketing	Anne Arundel	Expanding	50		Marketing consulting services		May-08
Dillon's Bus Service	Anne Arundel	Expanding		\$11.0	Bus transportation services		Mar-08
Eccleston & Wolf	Anne Arundel	Expanding		\$2.6	Law firm		May-08
Engineering Consulting Services (ECS)	Anne Arundel	Expanding			Engineering services	20	May-08
Exceptional Software Strategies	Anne Arundel	Expanding			IT services	16	Mar-08
Frank Parsons Paper	Anne Arundel	Expanding	150		Printing and writing paper merchant wholesalers	183	Mar-08
ILEX Capital Group	Anne Arundel	Expanding	15		Financial advisor / private equity firm	3	Feb-08
InforMed	Anne Arundel	Expanding	70		Healthcare IT services		Apr-08
Lockheed Martin	Anne Arundel	Expanding	150		Advanced technology products & services	50	Oct-08
M&T Bank	Anne Arundel	Expanding			Banking services	10	Apr-08
MedAssurant	Anne Arundel	Expanding	50		Medical & clinical informatics		Jan-08
Merrill Lynch	Anne Arundel	Expanding			Investment banking & securities dealing	18	Apr-08
MITRE	Anne Arundel	Expanding	128	\$10.4	IT and communications engineering services	73	Nov-08
Northrop Grumman	Anne Arundel	Expanding	500		Engineering services	160	Jan-08
Office Suites Plus	Anne Arundel	New			Small business virtual office & services	14	Sep-08
PROTEUS Technologies	Anne Arundel	Expanding	30		Computer systems design services	26	Mar-08
Singer Associates	Anne Arundel	Expanding			Emergency apparatus & equipment merchant wholesaler	13	Jul-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Smithsonian Environmental Research Center	Anne Arundel	Expanding		\$6.2	Ecological research center/ farm/ museum		May-08
Thayer Lodging	Anne Arundel	Expanding			Hotel investment company	10	Jun-08
Towne Park	Anne Arundel	Expanding			Valet parking services	12	Apr-08
Transformational Security	Anne Arundel	Expanding	12		Security consulting & engineering services	6	Jul-08
Under Armour	Anne Arundel	Expanding	200		Athletic apparel mfg.		May-08
United Association of Journeymen & Apprentices	Anne Arundel	New	85	\$35.0	Pipe fitters union headquarters	108	Dec-08
Wavebob	Anne Arundel	New	15	\$10.0	Energy production/ conversion from ocean waves		May-08
Agility Project Logistics	Baltimore City	Expanding			Global shipping & freight management	59	Nov-08
Aluma Systems	Baltimore City	Expanding	40		Construction machinery & equipment rental & leasing	26	Jun-08
American Direct	Baltimore City	Expanding		\$1.9	Printing services for direct mail	40	Jun-08
American Sugar Refining (Domino Sugar)	Baltimore City	Expanding	20		Cane sugar refining		Oct-08
ATEC Holdings (BW 95 ABC)	Baltimore City	Expanding			Imported goods distribution	343	Jan-08
Azrael, Gann & Franz	Baltimore City	Expanding		\$2.5	Legal services	33	Jul-08
Berry Plastics	Baltimore City	Expanding			Plastic bottles	183	Oct-08
Biomere	Baltimore City	New	25		Vaccine research	14	Sep-08
Constellation Energy	Baltimore City	Expanding		\$26.0	Power plant		Jun-08
Hogan & Hartson	Baltimore City	Expanding			Law firm	38	Feb-08
Hyatt Summerfield Suites	Baltimore City	New			Accommodation	125 rooms	Feb-08
Johns Hopkins Home Care Group	Baltimore City	Expanding			Home health care services	59	Jul-08
Key Risk	Baltimore City	New	50		Workers' compensation claims services	9	Jan-08
M&T Bank (M&T Securities and M&T Investment Banking Group)	Baltimore City	Expanding	14		Banking services		Aug-08
Merchants Terminal	Baltimore City	Expanding	30	\$25.0	Refrigerated warehousing and storage	155	Jun-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Mygrant Glass	Baltimore City	Expanding			Auto glass merchant wholesalers	42	Dec-08
New Generation Biofuels	Baltimore City	New		\$8.5	Biofuel production		Sep-08
Paragon Bioservices	Baltimore City	Expanding			Biological product mfg.	21	Jan-08
Pompeian	Baltimore City	Expanding		\$2.0	Distribution of olive oil, vinegar & other food products	40	Jun-08
Provident Bank	Baltimore City	Expanding			Banking services	31	Jun-08
Roll-Off Express	Baltimore City	Expanding		\$2.7	Nonhazardous waste treatment & disposal	67	May-08
Starwood / Four Points by Sheraton	Baltimore City	New		\$2.3	Accommodation	166 rooms	Jan-08
UPM-Kymmene	Baltimore City	New	120		Paper mills	300	Dec-08
Venable	Baltimore City	Expanding			Legal services	30	Feb-08
Wall Street Institute	Baltimore City	Expanding	30		Language instruction	3	Aug-08
Wunderlich Equity Capital Markets	Baltimore City	New	10		Securities brokerage		Sep-08
Kemi Labs	Baltimore	Expanding			Cosmetics	19	May-08
AAI	Baltimore	Expanding	250	\$1.0	Aircraft parts & equipment mfg.		Mar-08
Adelfi Machine	Baltimore	Expanding		\$2.2	Machine shop	37	Dec-08
Baltimore Packaging	Baltimore	Expanding			Packaging & shipping materials services	60	Jan-08
Bill Me Later	Baltimore	Expanding	120		Financial transactions processing activities	26	May-08
Black & Decker	Baltimore	Expanding		\$5.0	Power tools & accessories mfg.		May-08
Capital Funding Group	Baltimore	Expanding			Commercial mortgage lending services for healthcare facilities	20	Jan-08
Cockey's Enterprises	Baltimore	Expanding		\$2.5	Solid waste collection & hauling	17	Jul-08
Computer Sciences Corp. (CSC) / U.S. Census Bureau	Baltimore	Expanding			IT services	201	Jan-08
Danfoss	Baltimore	Expanding			Air-conditioning equipment & commercial and industrial refrigeration equipment mfg.	46	Aug-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Dawson Publications	Baltimore	Expanding		\$1.2	Periodical publisher	7	Oct-08
Destinations Credit Union	Baltimore	Expanding		\$2.0	Credit union	9	May-08
Estate Recoveries	Baltimore	Expanding			Collection agencies	12	Mar-08
Fascan International	Baltimore	Expanding		\$5.9	Suppliers of hydraulic articulating cranes	169	Nov-08
FedEx Ground	Baltimore	Expanding			Courier services	125	Jun-08
Flextronics International	Baltimore	Expanding			Electronics mfg. services	11	Aug-08
Frosty Refrigeration	Baltimore	Expanding		\$1.2	Plumbing & HVAC contracting	11	Mar-08
Hampton Inn	Baltimore	New	40	\$4.5	Accommodation		Apr-08
Helion Automotive Technologies	Baltimore	Expanding	40	\$2.5	IT services for automotive dealerships	22	Aug-08
Hirsch Financial Services (HFS)	Baltimore	Expanding			Third party administration of insurance & pension funds	20	Jul-08
iMagicLab	Baltimore	Expanding			Software for car dealers	11	Apr-08
Jiraneck Company	Baltimore	Expanding		\$0.6	Law firm		Oct-08
McCall Handling	Baltimore	Expanding		\$2.3	Forklift truck services	133	Dec-07
Performance Technology Group	Baltimore	Expanding	25		Computer systems design services	30	Sep-08
Pevco Systems International	Baltimore	Expanding	14	\$4.6	Designs, manufactures & installs pneumatic tube delivery systems	41	Jan-08
Pharmaceutics International	Baltimore	Expanding	50	\$16.0	Pharmaceutical development & mfg.	88	Mar-08
Phoenix Metals	Baltimore	Expanding			Metal distributor	13	Feb-08
PSA Financial	Baltimore	Expanding	25		Insurance and wealth management services	42	Aug-08
Ridge Printing	Baltimore	Expanding			Printing press	26	May-08
RMF Engineering	Baltimore	Expanding	30		Engineering services	28	Aug-08
Service Express	Baltimore	Expanding			Local general freight trucking	100	Aug-08
Severstal North America	Baltimore	Expanding		\$10.0	Steel mill		Jun-08
TIC Gums	Baltimore	Expanding			Basic organic chemical mfg.	56	Jul-08
Value Place	Baltimore	New			Accommodation	120 rooms	Apr-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Vanns Spices	Baltimore	Expanding			Spices merchant wholesalers	24	Jun-08
Vend Lease	Baltimore	Expanding			Vending industry equipment financing	13	Mar-08
Viable	Baltimore	Expanding	20		Provider of video relay services for deaf & hearing impaired		Sep-08
ZeniMax Online Studios	Baltimore	Expanding	12		Online game development	40	Apr-08
Dominion Power	Calvert	Expanding	5	\$2.5	Gasification	5	Feb-08
Patuxent Plaza Marine Service Shop	Calvert	New	5	\$0.4	Boat repair	4	May-08
SMECO	Calvert	Expanding	3	\$1.3	Substation		Dec-08
Solomons Island Yacht Club	Calvert	Expanding	6	\$0.7	Social club	8	Dec-08
Walton's Welding & Fabrication	Calvert	Expanding			Welding repair services	15	Feb-08
ES Steel	Caroline	Expanding	23	\$5.2	Metal service center & merchant wholesaler		Apr-08
Evapco	Carroll	Expanding			HVAC equipment mfg.	64	Jan-08
Flowserve	Carroll	Expanding			Pumps & pumping equipment mfg.	22	Jan-08
General Dynamics Robotic Systems	Carroll	Expanding			Robotic systems mfg.	40	Jun-08
GSE Systems	Carroll	Expanding			Simulation software & training solutions for electric power, oil & gas and chemical process industries	40	Mar-08
ATK Elkton	Cecil	Expanding	100	\$2.0	Rocket propulsion	40	Jan-08
Diamond State Truck Center	Cecil	New	50	\$5.0	Transportation services	40	Nov-06
General Resonance	Cecil	New	22	\$1.0	Water purification	16	Apr-08
Janco Greenhouses	Cecil	New	9	\$0.2	Greenhouse mfg.	10	Sep-07
Mountain Hill Water	Cecil	New	5	\$1.0	Water utility	2	Mar-07
North East Bakery Depot	Cecil	New	60	\$1.0	Bakery products distribution	17	Jul-08
Phillips Mushroom	Cecil	New	55	\$2.5	Mushroom production	180	May-07
W. L. Gore & Associates	Cecil	Expanding		\$7.0	Medical products		Aug-08
Artistic Elevator Interiors	Charles	Expanding	10	\$1.0	Interior elevator design & construction	65	Jun-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Competitive Power Ventures (CPV St. Charles)	Charles	New	25	\$500.0	Power plant		Dec-08
Hilton Garden Inn	Charles	New	25	\$20.0	Accommodation	130 rooms	Jan-08
Martin-Baker	Charles	New	60		Ejection seats & related equipment		Oct-08
SAIC	Charles	Expanding	10		Defense contractor & information management	3	Jun-08
Southern MD Business Center	Charles	Expanding			Small business virtual office & services	12	Jun-08
Comfort Inn and Suites	Dorchester	New	18		Accommodation	65 rooms	Jun-08
Marvesta	Dorchester	Expanding		\$0.5	Aquaculture / shrimp farm		Apr-08
WaterLand Fisheries	Dorchester	Expanding	2	\$2.0	Aquaculture / tilapia farm	32	Jul-08
WaterLand Fisheries	Dorchester	New	3	\$0.4	Aquaculture / tilapia farm	41	Jun-08
Akonni Biosystems	Frederick	Expanding		\$1.0	Microarray-based systems development & mfg.	11	Apr-08
Charles River Laboratories	Frederick	Expanding	60		R&D in life sciences	53	May-08
Ecolab	Frederick	Expanding			Provider of cleaning, sanitation, pest-elimination & maintenance products & services	10	Nov-08
Glass and Aluminum Concepts	Frederick	New			Mfg., installation & repair of storefront windows & curtain walls	22	Nov-07
HSRL Pathology	Frederick	Expanding			Animal tissue pathology	12	Feb-08
Life Technologies (<i>formerly Invitrogen</i>)	Frederick	Expanding	21	\$1.0	Life sciences manufacturing	13	Dec-08
Losberger US	Frederick	Expanding			Tent merchant wholesalers	43	Jun-08
Microbiology International	Frederick	Expanding	10		Medical equipment and supplies		Mar-08
SABiosciences	Frederick	Expanding			Biotechnology R&D	43	Jul-08
Viable	Frederick	Expanding	15		Provider of video relay services for deaf & hearing impaired		May-08
Aqua Mountain Resort	Garrett	New		\$66.0	Indoor water park and hotel	309	Feb-07
ClosetMaid	Garrett	Expanding	46		Laminate wood storage products mfg.		Jul-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Garrett Container Systems	Garrett	Expanding	0	\$0.5	Manufacturer of aluminum shipping containers & equipment	30	Jun-08
Phenix Technologies	Garrett	Expanding	18		Mfg. high voltage test equipment		Jul-08
Pillar Innovations / Beitzel	Garrett	Expanding			Mfg. safety chambers & fresh air bays for miners	15	May-08
Pioneer Conveyor	Garrett	Expanding		\$2.5	Mfg. conveyor idlers	50	Nov-08
WISP Resort	Garrett	Expanding		\$0.6	4-Season Resort		Dec-08
AASKI Technology	Harford	Expanding	25	\$0.1	IT services	4	Dec-08
AGCO Corporation	Harford	New		\$1.1	Distribution of imported farm & construction equipment	105	Jun-08
Alcore	Harford	Expanding	25	\$3.0	Mfg. lightweight cellular material	44	Mar-08
Architectural Materials	Harford	Expanding		\$1.1	Lumber, plywood, millwork, and wood panel merchant wholesalers	12	Sep-08
CACI International	Harford	Expanding	20	\$1.5	Computer system design services	60	May-08
Environics USA	Harford	New	20		Chemical sensors; detection instruments & networks		Dec-08
Executek Systems	Harford	New			IT services	22	Jun-08
Increditek	Harford	Expanding		\$1.2	Telecommunications engineering services	10	May-08
JANUS Research Group	Harford	New	60		Engineering services		Dec-08
Prime Source Building Products	Harford	New			Building materials merchant wholesalers	205	Dec-08
Procter & Gamble	Harford	Expanding	50		Consumer products (beauty, health & household care) mfg.	538	Jun-08
R4 Technologies	Harford	Expanding	40	\$1.0	Military training and fielding support	20	May-08
Smiths Detection	Harford	Expanding	40	\$3.5	Threat detection & screening technologies	130	Oct-08
SURVICE Engineering	Harford	Expanding	7	\$0.5	Engineering services		Jun-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Trilogy Flavors	Harford	Expanding			Producer of liquid and dry blends derived from spices, citrus & mint	26	May-08
Aegis Mobile	Howard	Expanding	60		Wireless mobile services	17	Sep-08
Amarr Garage Doors	Howard	Expanding	10		Design, mfg. & distribution of door access systems	26	Sep-08
American Dynamics Flight Systems (ADFS)	Howard	New	10		Development & mfg. of unmanned aircraft systems	15	Nov-07
Amica Mutual Insurance	Howard	Expanding			Direct property & casualty insurance carriers	10	Jul-08
Arbitron	Howard	Expanding	100		Marketing research & public opinion polling	50	Feb-08
Barton Cotton	Howard	Expanding			Marketing consulting for nonprofit organizations	27	Feb-08
Boxtone	Howard	Expanding	40		BlackBerry management software and service provider	15	Dec-08
Bunzl Distribution	Howard	Expanding	20		Paper & plastic packaging supplier	129	Aug-08
Capitol Office Solutions	Howard	Expanding	90		Office equipment merchant wholesaler	47	Apr-08
Carrollton Bancorp	Howard	Expanding			Banking services	20	Nov-08
CCL USA	Howard	Expanding			Design & implementation of pre- & post-tensioning systems	20	Sep-08
CentreTEK	Howard	New	30		IT services	11	May-08
CFE Equipment	Howard	New			Forklift rental	13	Jan-08
Connections Academy	Howard	Expanding			Virtual education services	37	Jul-08
Cricket Communications (Administrative Office)	Howard	New	60		Mobile communications services	14	Mar-08
Cricket Communications (Telecommunications Switch)	Howard	New	15		Mobile communications services	10	Jun-08
E-Structors	Howard	Expanding	50		Secure destruction & recycling of computers & electronics	93	Jun-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Flatiron Films	Howard	New			Film, television and theatre production	23	Jul-08
FlavorRx	Howard	Expanding	52		Pharmaceutical preparation mfg.	26	Sep-07
GE Healthcare	Howard	Expanding	100		Infant care equipment mfg.	141	Feb-08
GeoSyntec	Howard	Expanding			Environmental consulting & engineering	17	Jun-08
Hercules Fence	Howard	Expanding		\$1.8	Fence installation	16	Jan-08
Infinera	Howard	Expanding			Communications equipment mfg.	12	Mar-08
Integral Systems	Howard	Expanding	300		Provider of satellite ground systems	131	Jun-08
Intercontinental Export Import (IEI)	Howard	Expanding	20		Plastics materials merchant wholesalers & recyclers	12	Apr-08
Iowa Foundation for Medical Care (IFMC)--Information Systems	Howard	Expanding			IT services for health care quality improvement & medical info management	24	May-08
KCI Technologies	Howard	Expanding	50		Multi-disciplined engineering services	10	Sep-08
LagasseSweet	Howard	Expanding			Service establishment equipment & supplies merchant wholesalers	111	Jul-08
Lockheed Martin	Howard	Expanding	62		Advanced technology services	26	Sep-08
M.S. International	Howard	New			Distributor of natural stone	86	Jan-08
Mecadaq Engineering	Howard	New	10		Mfg. precision components & assemblies for the aerospace industry	10	Sep-08
MPRI	Howard	Expanding			Training, simulation & government services	48	Apr-08
Parts Channel	Howard	Expanding			Automotive parts and services	34	Aug-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
PEAK Technologies	Howard	Expanding			Systems integrator of supply chain automation & inventory management solutions & services	22	Dec-07
Prism Microsystems	Howard	Expanding	30		IT systems security	5	Apr-08
Rhee Brothers	Howard	Expanding		\$18.0	Oriental food merchant wholesalers	215	Jul-08
Sagentia	Howard	Expanding	17		Engineering services	5	Jun-08
Sanford Kramer Plumbing & Heating	Howard	New	40		Plumbing, heating & air conditioning contractor	22	Sep-08
Simpson Strong-Tie	Howard	New	12		Steel connectors mfg.	40	Apr-08
Sleepy's	Howard	Expanding	60		Furniture retailer - warehouse	119	Apr-08
Southern Sales Services	Howard	Expanding			Asset recovery services to the building material industry	180	Mar-08
ThyssenKrupp Industrial Services	Howard	Expanding			Logistics & supply chain management; returnable container program	26	Jun-08
Ulma Form Works	Howard	Expanding	50		Concrete forming and shoring supplier	107	Jun-08
Valassis Communications	Howard	Expanding			Advertising services	19	Aug-08
Veterinary Solutions	Howard	New		\$2.2	Veterinary services	16	Jul-08
Eastern Shore Mushrooms	Kent	New	8	\$6.0	Produce substrate & growing mushrooms	12	Oct-08
Grieb Manufacturing	Kent	Expanding	4	\$0.8	CNC / precision fabrication / assembly	6	Feb-08
AlfaGene Bioscience	Montgomery	Expanding			Develops products & services for genomics & proteomics research	10	Apr-08
Amplimmune	Montgomery	New	25		Developer of immune-based biologics	16	Mar-08
Aronson & Co.	Montgomery	Expanding	45	\$1.5	Accounting & consulting firm	75	Aug-08
Biosynexus	Montgomery	Expanding	15		Pharmaceutical preparation development and mfg.	29	Jan-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
BOSS Group	Montgomery	Expanding			Employment placement agency	12	May-08
CBIZ Accounting	Montgomery	Expanding			Accounting firm	17	Sep-08
Center for Organizational Excellence, The	Montgomery	Expanding			Human resources consulting services	13	Jan-08
Clark Construction Group	Montgomery	Expanding			Residential and commercial construction	114	Jun-08
ClassifEye	Montgomery	New	25		Identity authentication software		Jun-08
Cystic Fibrosis Foundation	Montgomery	Expanding			Voluntary health organizations	53	Jul-08
Edge Biosystems	Montgomery	Expanding	33		Provider of DNA sequencing reaction cleanup systems	22	Jun-08
Edgewood Management	Montgomery	Expanding			Lessors of residential buildings & dwellings	17	Jan-08
EG&G	Montgomery	Expanding			Management consulting services	51	Jun-08
EKA Systems	Montgomery	Expanding	60		Builds energy data communications networks	10	Apr-08
Emergent BioSolutions	Montgomery	Expanding			Develops, manufactures & markets immunobiotics (vaccines and therapeutics)	59	Jun-08
Europ Assistance USA	Montgomery	New	175		Emergency assistance for travelers	34	Jun-08
First Title & Escrow	Montgomery	Expanding	10		Title abstract & settlement services	10	Aug-08
GE Capital	Montgomery	Expanding			Credit services	56	Jun-08
Hilton Garden Inn	Montgomery	New		\$57.0	Accommodation	216 rooms	Jan-08
Hilton Garden Inn & Homewood Suites by Hilton	Montgomery	New			Accommodation	199 rooms	Jul-08
Holiday Inn Gaithersburg	Montgomery	Expanding		\$9.0	Accommodation	301 rooms	Jun-08
Impera Group	Montgomery	Expanding	25	\$0.2	Marketing/advertising services	10	Nov-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
Infospherix	Montgomery	Expanding			Design, build, host, and operate electronic reservation services	12	May-08
InvestorPlace Media	Montgomery	Expanding			Investment advice	46	Feb-08
IQ Solutions	Montgomery	Expanding			Research, technology, applications & communications services	42	Jun-08
Jewish Council For The Aging Of Greater Washington	Montgomery	Expanding		\$10.0	Social service centers, multipurpose	30	May-08
Jewish Social Service Agency	Montgomery	Expanding			Individual & family services	31	Apr-08
Lerner Enterprises	Montgomery	Expanding			Real estate development	23	Jun-08
MarketResearch.com	Montgomery	Expanding	10	\$0.5	Publisher of market research reports	19	Sep-08
Marriott / Courtyard by Marriott	Montgomery	Expanding		\$35.0	Accommodation	226 rooms	Dec-08
Marriott / Gaithersburg Marriott Washingtonian Center	Montgomery	Expanding		\$6.2	Accommodation	288 rooms	May-08
MedImmune	Montgomery	Expanding	600		R&D in life sciences	300	Nov-08
Merchant Link	Montgomery	Expanding			Credit card data services	15	Feb-08
MicroServe Consulting	Montgomery	Expanding	10		Managed security, data hosting & communications services	4	Dec-08
Microsoft	Montgomery	Expanding	600	\$2.5	Software publisher	134	Nov-08
NextPoint Networks	Montgomery	Expanding			Provides interconnectivity solutions for IT networks	53	Jun-08
Open Text	Montgomery	Expanding			Custom software services	18	Jul-08
OpGen	Montgomery	New	99	\$3.0	Biotechnology R&D	15	Jul-08
Provident Bank	Montgomery	Expanding			Banking services	18	Nov-08
QRxPharma	Montgomery	New	15		Pharmaceuticals R&D		Jun-07
SAIC	Montgomery	Expanding			Computer systems design services	11	Mar-08
Spirent Communications	Montgomery	Expanding			Provider of integrated performance analysis & service assurance systems	33	May-08

Company Name	County	New or Expanding	New Jobs	Capital Investment (Millions)	Product or Service	Square Feet (Thousands)	Date of Announcement
SRA International	Montgomery	Expanding			IT & strategic consulting services	20	Jan-08
Teaching Strategies	Montgomery	New	100		Educational publishing	22	Feb-08
Telvent Farradyne	Montgomery	Expanding		\$0.9	Transportation & traffic systems technology services	36	Sep-08
Tetra Tech NUS	Montgomery	Expanding	10		Environmental consulting & engineering services	14	Jul-08
Tower Companies, The	Montgomery	Expanding			Real estate development	23	Jun-08
Travel Channel	Montgomery	Expanding			Cable broadcasting network	31	Feb-08
TV One	Montgomery	Expanding			Cable broadcasting network	19	Jun-08
Vanda Pharmaceuticals	Montgomery	Expanding			Pharmaceuticals R&D	27	Jan-08
VIRxSYS	Montgomery	Expanding	20	\$2.5	Noncommercial research organization	20	Oct-08
Westat	Montgomery	Expanding			Marketing research and public opinion polling	17	Sep-08
Wolpoff & Abramson	Montgomery	Expanding			Law firm	122	Jun-08
ABC Packaging and Labels	Prince George's	Expanding			Packaging materials & labels mfg.	43	Jun-08
DPI Mid Atlantic	Prince George's	Expanding			Specialty foods distribution	55	May-08
Johnson Controls	Prince George's	New	115	\$1.6	Service provider of mechanical equipment & HVAC, lighting, security & fire management systems in non-residential buildings	30	Apr-08
Kenseal	Prince George's	Expanding		\$3.8	Distributor of driveway sealant products	47	Jan-08
MedAssurant	Prince George's	Expanding	500		Medical & clinical informatics	100	Jan-08
Nutrition	Prince George's	New		\$2.8	Food service contractors	18	Aug-08
Residence Inn by Marriott	Prince George's	New			Accommodation	162 rooms	Jan-07

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SGT, Inc.	Prince George's	Expanding			Engineering & IT services for the aerospace industry	42	Dec-07
Siemens USA	Prince George's	Expanding			Electronics & industrial engineering services	76	May-08
TruGreen	Prince George's	Expanding			Lawn & landscape services	19	May-08
Value Place	Prince George's	New		\$1.1	Accommodation	125 rooms	May-08
Woodfield Ice Company	Prince George's	New		\$3.1	Ice merchant wholesalers	38	Jul-08
Anco	Queen Anne's	New	10		Glass and aluminum contractor	27	Sep-08
Gateway Communications Services	Queen Anne's	Expanding	20		Call center/VOIP telephone service	4	May-08
Michigan Mechanical	Queen Anne's	Expanding	2	\$0.3	Distribution of machine parts / custom machining		Jun-08
Moniteq	Queen Anne's	New	5	\$0.1	Fabrication of electronic devices / access control systems		Jun-08
Paul Reed Smith Guitars	Queen Anne's	Expanding	60	\$10.0	Custom guitars	84	Aug-08
Somerset Well Drilling	Somerset	Expanding		\$2.5	Well drilling contractors	30	Dec-07
Hickory Hills Lodge	St. Mary's	New		\$8.0	Accommodation	46	Oct-08
La Quinta Inn & Suites	St. Mary's	Expanding	10	\$2.0	Accommodation	112 rooms	May-08
Patriot Medical Transport System	St. Mary's	New	80	\$0.3	Medical transportation services		Oct-08
Broad Creek Marine	Talbot	New	1	\$0.8	Custom boat builder	20	Feb-08
Clark Construction	Talbot	New		\$3.0	Corporate jet service	12	Feb-08
Corley	Talbot	New	2	\$1.2	Corporate jet service	11	Aug-08
Country Inn and Suites	Talbot	New	20		Accommodation	65 rooms	Jul-08
Fair Wind Air Charter	Talbot	New	10	\$2.5	Air charter services	12	Jul-08
JASCO	Talbot	Expanding		\$1.0	Spectrometers and scientific instruments	10	Nov-08
Katra	Talbot	New		\$1.2	Corporate jet service	11	Aug-08
Midwest Air Traffic Control Service	Talbot	Expanding	15	\$3.0	Airport communications	800	Aug-08
Renegade Sails	Talbot	Expanding			Sail maker	20	Dec-08

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Warren's Wood Works	Talbot	Expanding	5		Bldg. materials, millwork, etc.	26	Jan-08
Wildlife International	Talbot	Expanding	15	\$1.2	Ecotoxicology / analytical testing	12	Jun-08
Action Products	Washington	Expanding		\$5.0	Soft polymer medical equipment & supplies mfg.	34	Jun-08
AgustaWestland	Washington	New	40	\$0.5	Helicopter conversion	45	Jun-08
Digital Systems Technologies	Washington	New	15		Systems integration consulting	18	Dec-08
Electromet Corporation	Washington	Expanding	30		Sheet metal fabricating & machining		Oct-08
FedEx Freight	Washington	Expanding	45	\$43.0	General freight trucking	164	Jun-08
FedEx Ground	Washington	Expanding	250	\$25.0	General freight trucking	480	Sep-08
JLG Industries	Washington	Expanding	70	\$0.5	Construction machinery - administration offices	20	May-08
Kellogg	Washington	Expanding	50	\$0.5	Snack foods distribution	215	Jun-08
Knob Hall Winery	Washington	New		\$0.7	Winery		May-08
Lehigh Phoenix (formerly Phoenix Color)	Washington	Expanding	20	\$15.0	Books printing		Jul-08
Merkle	Washington	Expanding			Mail processing	125	Jun-08
National Book Network	Washington	New	24		Independent publisher	150	Jan-08
National Golden Tissue	Washington	Expanding	110	\$10.0	Mfg., packaging & distribution of paper products	98	Apr-08
Parker Plastics	Washington	Expanding			Plastic bottle mfg.	63	Jun-08
Sierra Nevada	Washington	Expanding	100		Aerospace products & parts		Dec-08
Sleep Inn & Suites	Washington	New			Accommodation	79 rooms	May-08
Volvo Powertrain North America	Washington	Expanding	50	\$50.0	Diesel engines & transmissions for heavy-duty trucks mfg.		Aug-08
Wal-Mart	Washington	Expanding	20		Consumer goods distribution center	38	Jun-08
Bordeleau Vineyards & Winery	Wicomico	New	4	\$0.1	Vineyards, winery & tasting room		Jun-08
Hilton / Hampton Inn & Suites	Wicomico	New			Accommodation	102 rooms	Aug-08

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Trinity Sterile	Wicomico	Expanding	60	\$1.8	Sterile plastics & surgical products	40	Dec-08
Bel-Art Products / NuTech Manufacturing	Worcester	New	50		Plastics mfg.		Aug-08
Curtis Engine & Equipment	Worcester	Expanding		\$5.0	Landfill gas (methane) power plant		Jul-08
Hardwire	Worcester	Expanding	25		Steel composites mfg.	65	May-08